

# K-12 Solution Experts



Tired of working with people that don't understand your unique challenges?

Meridian has two decades of experience providing K-12 focused solutions to districts of all sizes.

Optimize Your Business Processes and Systems To Deliver Top Services To Students, Teachers, and Support Staff.

Mitigate Risks and Improve Performance at Reduced Costs

Meridian Partners K-12 focused services helps school districts run more efficiently. As your services partner, we can help develop a strategy to remediate and optimize your business processes, technology-based landscape, and applications. That often means more money for students and teachers.

We know how to improve visibility, transparency, uptime performance and efficiency in many key areas of K-12.

- Budgeting
- Payroll & HR
- Finance
- Invoice Automation
- Asset Tracking
- Plant Maintenance
- Travel & Expense
- Reporting

Together, we have the opportunity to create a great learning environment, supported by the best business processes and systems.

# How Meridian Can Help



## Results Count

Meridian has provided two decades of services to many leading school districts across the United States.



### Miami Dade Public Schools

A K-12 focused **custom budgeting solution** was designed, built, and successfully rolled out to 600+ end-users.

The new system replaced a legacy budgeting tool that was difficult to modify and update and provided a comprehensive tool that allows the district users increased flexibility, visibility, and new analysis capabilities.



### Houston Independent School District

Worked with senior leadership and business teams to develop a **comprehensive roadmap and plan** for the re-implementation of all major enterprise systems aligned with district strategic business plan.

After the roadmap was released, the district had a clear path to streamline processes and systems that were inefficient and outdated, due to advancements in technology, and regulatory changes.



### Broward County Public Schools

Over a two-year period supported the efforts of senior leadership to increase **payroll controls and processes** through a combination of process and technology initiatives.

The new processes helped the district to respond to audit findings and meet many strategic goals of their six-sigma initiatives.



### Duval County Public Schools

Prepared an **enterprise system review and recommendations report** to help the district optimize the current landscape and business processes.

The comprehensive report identified risk areas and provided suggested options to increase the efficiency of processes and systems to meet district strategic objectives.



### Miami Dade Public Schools

As part of the rollout of a new enterprise system district-wide created and delivered all **technical and user documentation and training in the areas of Human Resources and Payroll.**

This helped ensure a comprehensive change management plan was executed and there was thorough and competent knowledge transfer for all impacted staff.



### Texas Education Agency (TEA)

TEA, the agency that oversees and supports education system in Texas, had issues with an old and outdated reporting and analytics system that was fast nearing end-of-life.

The **business intelligence system upgrade** was well planned and implemented in record time without issue, allowing the agency to be confident and continue to provide timely, accurate reports and analysis.



### Polk County Public Schools

After well over a decade of successful operation of the districts ERP system required a **refresh of the financial applications and processes.**

The re-implementation rolled out **a new accounting structure**, increased system reliability and updated many business processes that were inefficient and outdated, due to advancements in technology, and regulatory changes.



### **Polk County Public Schools**

Worked with senior leadership, technical and business teams to provide a **system review, recommendations report, and roadmap** to help the district set a plan to address identify risk areas and optimize the current enterprise system and business processes.

The report provided actionable insight into any risk areas and provided suggestions and options to increase efficiency of processes and systems.



### **Miami Dade Public Schools**

As part of the rollout of a new enterprise system district-wide configured and delivered all **Business Warehouse (BW)** tools and reports.

The Business Warehouse provided the district with a state-of-the-art platform to create and modify data warehouses, perform data management tasks, generate reports and develop analytics applications.



### **Broward County Public Schools**

Worked with senior leadership, technical and business teams to provide an actionable **payroll focused system review, recommendations report, and roadmap**.

The report provided insight into any risk areas and provided suggestions and options to increase efficiency of payroll processes and systems.



### **Houston Independent School District**

Implemented new **Asset Management (AM)** functionality and processes.

The functionality provided new tools and processes to to guide the acquisition, use, safeguarding and disposal of taxpayer funded district assets.



### **Houston Independent School District**

Implemented new **Funds Management (FM)** functionality and processes.

The functionality provided new tools and processes to manage and control funds transactions in accordance with the distributed budget, and to stop the budget being exceeded.



### **Polk County Public Schools**

Led the rollout of a **cloud-based solution for healthcare and benefits administration**.

The new benefit system provided the district with a state-of-the-art platform to simplify benefits administration, improved employee engagement and compliance, and lower costs.



### **Broward County Public Schools**

Led the implementation of a new **governance, risk, and control (GRC) system and processes** to help address significant audit findings.

The new system and processes provided enhanced system security visibility, helped streamline role-based security, implemented new controls and expanded the districts enforcement of segregation of duties.



### **Polk County Public Schools**

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The functionality provided new tools and processes to manage and control funds transactions in accordance with the distributed budget, and to stop the budget being exceeded.



### Polk County Public Schools

Implemented a new **governance, risk, and control (GRC) system**, and supporting processes.

The new system and processes provided enhanced system security visibility, helped streamline role-based security, implemented new controls and expanded the districts enforcement of segregation of duties.



### Broward County Public Schools

Developed and integrated into the districts enterprise system a new **Leave Application** to provide real-time access and updates to leave balances, leave history, and time input for payroll.

The Leave Application allows an employee to easily submit a request for leave that is routed to that employee's supervisor(s) for approval and rejection. This automated application eliminated many manual steps.



Helped the district more easily comply with annual **ACA Reporting and Compliance efforts** by enabling enterprise functionality.

The functionality is crucial to meeting all all annual IRS-compliant ACA reporting requirements, including Forms 1094 and 1095.



### Miami Dade Public Schools

Led the design, build, and rollout of many new **compliance reports**.

The reports helped the district monitor, stay compliant with many federal and state mandates related to financial management and operations.





### **Miami Dade Public Schools**

Designed, Implemented and rolled out a **budget system refresh**.

The new system updated a budgeting tool that was implemented 10+ years prior. It takes advantage of new technology and improving performance, flexibility, visibility, and new analysis capabilities.



### **Polk County Public Schools**

Assumed full technical **enterprise system monitoring and support**, through a long-term **Managed Services** agreement.

For the cost of well less than one FTE, assumed management of all installations, upgrades, maintenance. This includes 24 X 7 monitoring and tuning of the environment and applying patches and updates to optimize performance.



### **Houston Independent School District**

Implemented new **Supplier Relationship Management (SRM)** functionality and processes including vendor catalogs.

The functionality provided new tools, methods and processes coordinate business processes with key suppliers and make them more effective. Efforts directly helped shorten procurement cycles.



### **Houston Independent School District**

Implemented new **Project Systems (PS)** functionality and processes.

The functionality provided new tools and processes to analyze and manage the full cycle of a projects. Helping to ensure alignment of business processes from project planning to completion.

# Experience Matters



“ Meridian Partners has provided **experienced staff** to augment the Polk County Public Schools Business Process team for several years.

Recently, PCBP team hired Meridian Partners to do a Strategic Technology and Business Alignment Project which started with a deep dive into our current SAP and related business systems. This process gave us a roadmap for improving our current system as well as adding innovative tools that will improve operations and efficiencies.

I would **highly recommend their services for staff augmentation and implementation of ERP systems.** ”

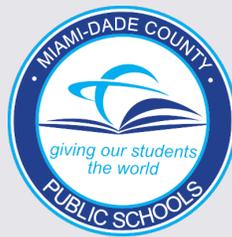
*Dr. Tina Barrios  
Asst Superintendent  
Information Systems & Technology  
Polk County Public Schools*

“ As school districts across the nation face serious budget shortfalls, the Miami-Dade County Public Schools budget staff focused its attention on **streamlining the budget planning and reporting process.** To address this need the Miami-Dade Public School system contracted Meridian Partners.

They provided us with **highly talented people** that possessed the specific **Planning and Reporting experience** we needed to supplement our internal staff. Meridian Partners is **a great partner** and has been a key component of our success. ”

*Judith M. Marte  
Former Chief Financial Officer  
Miami-Dade County Public Schools*

## Highlighted K-12 Clients



# About Meridian Partners



## Our Ideal K-12 Client Profile

Organizations who require the latest expertise.

- Don't have staff with the latest background to support the district.
  - Retirement
  - Lost resources due to competitive market
  - One-Time only project need
- Need the next operational leap to support their district, due to complex events such as rapid growth, or audit findings,
- Aging system implemented many years ago that doesn't match today's needs and organizational footprint.
- Manual and efficient business processes

Generally, our clients:

- Need a partner who knows how K-12 works
- Want the implementation agility to meet critical timelines.
- Want certainty. They cannot afford budget surprises and overruns.
- Have business requirements that have a heavy reliance on performance, reliability and security.

## Our Core Value Proposition Centers Arounds A Team Of K-12 Experts

**First time initiatives can carry risk in realizing your timeline, budget and business value expectations**

Trust Meridian Partners, who has the K-12 experience you need, to make your project initiative and ongoing management of your processes and systems a success

- Meridians expert staff can:
  - Guide K-12 best practices
  - Project management critical success factors (e.g., implementation planning, project communications, stakeholder management and monitoring and reporting).
  - Act as full-time or fractional resources for critical path tasks and hard to find skills.
  - Provide flexible Managed Services to provide full coverage-based peace of mind and

