



Maximizing the Value of Your ERP Investments



**Certified
MBE**

Meridian Partners At-a-Glance



COMPANY

Founded in May 2002 in Miami Beach, FL.
Minority-owned and operated.



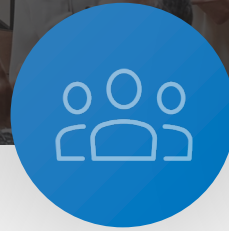
MISSION

To help organizations maximize value from their ERP investments.



OFFERINGS

Comprehensive "Run The Business" ERP expertise.
Ensuring that enterprise software, infrastructure, and functionality are optimized to meet important strategic goals.



CLIENTS

Serving Federal, State and Local Government, K-12, and Commercial Organizations.



ENTERPRISE

A core team of approximately 50 public sector business systems professionals with an average a minimum of 10+ years domain expertise.

Track Record & Credentials



- ⦿ A two-decade history of success implementing enterprise solutions for widely respected Commercial, Higher Education, Public Sector K-12, Government, and Non-Government institutions.
- ⦿ Over 100+ ERP initiatives of all sizes successfully completed, on-time and on budget.
- ⦿ Thought leader that has presented topics including "Public Sector Budgeting", "Setting Up a Center of Excellence", "Artificial Intelligence" to groups worldwide, including the Americas, SAP Users' Group (ASUG) and Armed Forces Communications and Electronics Association (AFCEA).
- ⦿ SBA-Certified 8(a) (socially and economically disadvantaged business)
- ⦿ Five-time Inc. 5000 honoree.
- ⦿ Highlighted contract vehicles, to move ideas into action, include Florida State Term Contract, and U.S. General Services Administration (GSA)

ERP and Business Systems Experts



Clients buy from us because we help them meet critical needs.

Proven Project Methodologies, Processes & Accelerators

- ⦿ Tailored implementation strategies
- ⦿ Establishment of Centers of Excellence
- ⦿ Risk mitigation frameworks
- ⦿ Organizational change management and training solutions
- ⦿ Data migration, mapping and archiving strategies

Deep Understanding Supported by Implementation Experience

- ⦿ ERP (SAP ECC, SAP S/4 Hana, Workday, PeopleSoft)
- ⦿ Human Capital Management and Payroll (SAP Success Factors, Workday, PeopleSoft, Kronos)
- ⦿ Budgeting, Planning and Analytics (SAP BPC, Workday Adaptive, Cognos, SAP Integrated Business Planning)
- ⦿ Travel and Expense Management (SAP Concur, SAP Open Text)
- ⦿ Governance Risk and Compliance (SAP Governance, Risk, and Compliance)
- ⦿ Finance (Full Suite of SAP Finance Modules, Workday)
- ⦿ Project and Support Management (SAP Solution Manager SAP Project Systems)
- ⦿ Supply Chain and Procurement (SAP Ariba, SAP Digital Supply Chain)
- ⦿ User Experience

Impact Driven Solutions

The Right Partner for:

Solution Areas:



Client Success Stories

State & Local



NGO

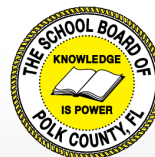


Inter-American
Development Bank



Vertical

K12



Higher Ed



Commercial



Client Testimonials

“ Meridian Partners has provided **experienced staff** to augment the Polk County Public Schools Business Process team for several years.

Recently, PCBP team hired Meridian Partners to do a Strategic Technology and Business Alignment Project which started with a deep dive into our current SAP and related business systems. This process gave us a roadmap for improving our current system as well as adding innovative tools that will improve operations and efficiencies.

I would **highly recommend their services for staff augmentation and implementation of ERP systems.** ”



Dr. Tina Barrios
*Asst Superintendent
Information Systems & Technology
Polk County Public Schools*

“ Meridian Partners **provided a solution that met our needs and requirements.**

Their solutions were effective and efficient often coming in under budget and ahead of schedule.

We could not have been successful without them. Their **innovative thinking**, willingness to adapt and **out of the box thinking** kept the project on task and under budget.

They were a **great partner**, always to do whatever it takes to mitigate risk and **deliver a great solution.**



Robyne Roberts Lyons
*Dir of SAP Technical Operations &
SAP Service Delivery
Commonwealth of Pennsylvania*

“ Meridian Partners provided **technical business services** to Florida State College of Jacksonville ... under two separate Statements of Work.

In addition to fully meeting their contractual obligations, I have found the Meridian resources to be **professional, knowledgeable and honest** in their dealings with the college.

I would recommend Meridian Partners to organizations seeking to purchase ERP software consulting services or process mapping consulting professional services. ”



Larry Snell, CPIM
*Chief Business Affairs Officer
Florida State College at Jacksonville*

“ As school districts across the nation face serious budget shortfalls, the Miami-Dade County Public Schools budget staff focused its attention on **streamlining the budget planning and reporting process.** To address this need the Miami-Dade Public School system contracted Meridian Partners.

They provided us with **highly talented people** that possessed the specific **Planning and Reporting experience** we needed to supplement our internal staff. Meridian Partners is a **great partner** and has been a key component of our success. ”



Judith M. Marte
*Former Chief Financial Officer
Miami-Dade County Public Schools*